



Dunlop Slazenger
International Limited

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FAX MESSAGE

TO : Dr K E Mauve
Dr Mauve Electronics KG (Fax 00 49 2102 896069)
CC : Gordon Baird
Philip Jansen
FROM : Phil White
DATE : 17 November 1995
PAGES : 1
SUBJECT : Mini STT, Tennis racket string tension tester.

I apologise for not contacting you sooner but our evaluation of your string tension tester has taken rather a long time due to other commitments. We have now completed our evaluation and found your tester to be reliable and consistent over a long period of time, I have presented the information to the International Brand Manager for Dunlop and he has expressed an interest in pursuing the possibility of marketing the Mini STT in some way. It would be useful if you could update me on your current pricing and volume discounts, then perhaps we can reach a conclusion within a month.

Best Regards,

Philip White

Technical Development Manager